



# MTO.Worx

Hi-Tech and Engineering

**A qualified SAP® Business All-in-One Solution  
for the High-Tech and Components Industry**





# MTO.Worx

for Hi-Tech and Components Industries.

If you're in the Hi-Tech and Components industry, dealing with increasing competition, and yet having to introduce new products rapidly, the intervals for innovations become significantly shorter. It's therefore important to be able to speedily react to customer demands and changing markets demands especially when high-tech goods reach their obsolescence and saturation phase. With a sharp increase in competition and overseas outsourcing, many high-tech companies find themselves rethinking their strategy for long-term survival. For many small enterprises, staying competitive means finding new ways to automating core business processes, standardizing products and importantly to increase margins and customer loyalty.

## The Right Choice

There's more to a complete IT solution than software alone. Without specialized advice and assistance, even the best applications can fall short of their full potential. SCT provides the experts you need to align your IT landscape with your business goals. In addition, with our deep industry-specific and best business practices knowledge, combined with hands-on experience with a number of successful implementations, we can show you the right approaches for your business.

## Business Support Scenarios

SCT's MTO.Worx solution can support you with:

- Overall Cost Management making cost drivers, and savings potential, more transparent
- Strong customer loyalty through flexible and on-time manufacturing and delivery
- Becoming more competitive through industry-orientated production planning and control
- Efficient and effective sales management
- Enhancing your supply chain by forecasting demand better and reducing inventory
- Manage outsourcing manufacturing and related costs more effectively

## Configured to your needs

The MTO.Worx solution can be configured to your needs - even as they change, and you benefit because our solution is:

**Comprehensive:** Streamlines processes and provides full visibility across your entire business,

**Intuitive:** Worx the way you do,

**Adaptable:** Adapts as your business needs change,

**Predictable:** With the built-in industry best practices would lead to a reduction of risk and cost.

## Target Industries

High-Tech and OEM Manufacturing, Computer, Equipment, Components and accessories, Electronic Industrial Apparatus Manufacturing Companies.

## Solution Scope

### Configure-To-Order:

Variant Product Configuration.

### Purchase-To-Pay Process:

Material Management - Procurement, Inventory Management, and Accounts Payables, Freight, duties and Rate of exchange handling.

### Order-To-Cash Sales Order Processing:

Sales Orders, Distribution, Invoicing, Accounts Receivables, and Customer Returns.

### Production Planning and Manufacturing:

Material Management, Make-To-Order, Discrete / Make-To-Stock (MTS) Manufacturing as well as MRP II and Third Party Manufacturing.

### Financial Accounting and Costing:

General Ledger, Account Receivable, Account Payable, Cost Center Accounting, Cost Element Accounting, Product Costing, and Profitability Analysis.

### Make-To-Order (MTO) / Make-To-Stock (MTS) Manufacturing:

- Allows Sales Order Based Production with variable product configuration (MTO).
- Allows Sales and Operation Planning (SOP) based on production forecast (MTS).
- Routing and bill of material (BOM)-oriented production.
- Serial number management.

### Product Line Profitability Analysis / Profit Center Accounting:

- Provides Product Line P&L statements and gross margin reporting by sales order line item.

### Contract Manufacturing:

- Provides ability to share sales forecast with contract manufacturers.
- Inventory tracking across outsourced manufacturing.

### Available-To-Promise – ATP:

- Addresses material shortages in sales and manufacturing and allows intervention to setup ATP date.

### Repair orders:

- Provides the ability to handle repairs, exchanges, scrapping and also internal utilization of exchanged materials.

## Contact Us

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**IMPLEMENTATION  
MAKES  
THE DIFFERENCE.**