



# MTS.Worx

Consumer Products & FMCG

**A qualified SAP® Business All-in-One Solution  
for the Consumer Products & FMCG Industry**



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for Consumer Products & FMCG Industries.

## Target Industries

Food, Beverage, Packaging, Trading Goods and Consumer Products Manufacturing Companies.

If you're in the consumer products industry, dealing with a soft economy, overcapacity, increasing competition, and fickle consumer behaviour is nothing new. Everyone wants more for less and they want it faster. With a sharp increase in competition and overseas outsourcing, many consumer products companies find themselves rethinking their strategy for long-term survival. For many small enterprises, staying competitive means finding new ways to reduce operational costs, optimize the various supply chains, leverage sales channels, and manage choosy customers.

## Solution Scope

### Purchase-To-Pay Process:

Material Management - Procurement, Inventory Management, and Accounts Payables, Freight, duties and Rate of exchange handling.

### Order to Cash Sales Order Processing:

Sales Orders, Distribution, Invoicing, Accounts Receivables, Customer Returns and Empties handling.

### Production Planning and Manufacturing:

Material Management, Discrete / Make-To-Stock (MTS) Manufacturing as well as MRP II

### Financial Accounting and Costing:

General Ledger, Account Receivable, Account Payable, Cost Center Accounting, Cost Element Accounting, Product Costing, and Profitability Analysis

### Make-To-Stock (MTS) / Discrete Manufacturing:

- Allows Sales and Operation Planning (SOP) based on production forecast.
- Routing and bill of material (BOM)-oriented production
- Batch / Lot management

### Route and Driver allocation:

- Provides the ability to allocate "last-minute" drivers and routes
- Owner Driver and contract driver payments.

### Product Line Profitability Analysis / Profit Center Accounting:

- Provides Product Line P&L statements and gross margin reporting by sales order line item.

### Contract Manufacturing:

- Provides ability to share sales forecast with contract manufacturers and sell components to sub-contract vendors without revenue recognition.

### Available-To-Promise – ATP:

- Addresses material shortages in sales and manufacturing and allows intervention to setup ATP date.

## The Right Choice

There's more to a complete IT solution than software alone. Without specialized advice and assistance, even the best applications can fall short of their full potential. SCT provides the experts you need to align your IT landscape with your business goals. In addition, with our deep industry-specific and best business practices knowledge, combined with hands-on experience with a number of successful implementations, we can show you the right approaches for your business.

## Business Support Scenarios

SCT's MTS.Worx solution can support you with :

- Efficient Sales order processing and Market returns handling.
- Effective Available-To-Promise checks, thereby eliminating the allocation of the same stock to different customers.
- Reduction of repetitive and unnecessary duplication of processes and related data.
- Reduction of the lead-time between Sales Order placement and Order fulfilment.
- Improved production planning and execution through integration and availability of real-time data.
- Effective Customer pricing maintenance including accruals, discounts rebates and commission handling.

## Configured to your needs

The MTS.Worx solution can be configured to your needs - even as they change, and you benefit because our solution is:

**Comprehensive:** Streamlines processes and provides full visibility across your entire business,

**Intuitive:** Worx the way you do,

**Adaptable:** Adapts as your business needs change,

**Predictable:** With the built-in industry best practices would lead to a reduction of risk and cost.

## Contact Us

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